



The **TURNER & COATES** 14 YEARS OF EXCELLENCE AS STANDARD **Global Examiner**

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Flagging up no major concerns: Here at Turner & Coates, our internal Brexit 'Health Check' has revealed no real hurdles or hindrances to future trade with our valued clients overseas.

Business as usual at Turner & Coates following Brexit

As we all know, the UK is due to exit the European Union by January 31st 2020.

A business-as-usual transition period will follow, as talks to negotiate and establish a future trade relationship unfold. If these talks don't result in a mutually beneficial agreement, then a 'no-deal' Brexit this December remains a possibility.

As a diligent, forward-thinking and responsible supplier of high quality inspection and expediting services with clients all over the world, Turner & Coates has undertaken a broad and detailed Brexit 'Health Check' and we are confident it will still be very much business-as-usual, come February 1st.

Admittedly, it is still very unclear how the UK's international business landscape will look post-Brexit. The principal reason for us being, perhaps, less concerned than some of our competitors however, is that a large part of our business is constituted by trading outside of the European Union, mainly in the United States and the Far East.

With our company structured as it presently is, we forecast little or no interruption to our services that could affect our clients, suppliers or, indeed, ourselves with regard to ongoing trade in our core geographical areas.

 Of course, some internal complications will undoubtedly arise with regard to direct continued trade with our existing European client base. These will include road travel when undertaking a project within the European Union. There is the possibility that we may now need an International Driving Permit (IDP) for certain European countries, in the event of a no-deal Brexit.

Additionally, if a project involves driving across any international borders, then we may need to secure more than one IDP.

Countries requiring an IDP in the event of a no-deal include France, Italy and Croatia, whilst key European trading areas for ourselves - including Finland, Germany, Spain and Sweden - will remain unaffected.

 If the UK leaves the EU without an agreement, the main VAT (Value Added Tax) 'place of supply' rules will also remain the same for UK-based businesses. These rules determine the country in which companies, like Turner & Coates, are obliged to charge and account for VAT.

As a VAT-registered company, we have recently been issued with our Economic Operator Registration and Identification (EORI) Number. This permits us to continue cross-border trading with our European customers.

 Business travel may be slightly affected, and UK professionals operating in the EU will need to check individual third-country requirements in the relevant host state. The EU Commission has published proposals for UK business travellers in the EU. UK business visitors can spend 90 out

of 180 days in the EU Visa-free, after which a visa or permit may be required from the individual host.

 In terms of direct flights between the UK and EU countries, this is not an immediate concern, thanks to the EU-approved no-deal Brexit 'Contingency Action Plan' which, amongst other things, ensures basic air connectivity between the EU and the UK, along with the rest of the world.

There may, however, be increases in flight costs and we will, of course, advise you of these at the outset of each individual project.

 Lastly, with regard to usage of mobile phones abroad, we currently enjoy favourable charges and tariffs within the European Union, and we don't envisage these changing in the short term.

 **This year is our 140th in business and we're celebrating by launching our new secondary logo, which will be displayed across all of our media in 2020.**

For total inspection, expediting and management systems implementation and auditing solutions, a FREE copy of our brochure or a no-obligation quote, call now on 0161 660 8656 (within UK) or +1 (404) 462-5729 (from North America)!*

